

INTJ

Introvert, Intuitive, Thinking, Judging

INTJs represent approximately 1% of the American population.

Potential Strengths

INTJs have creative minds and independent spirits. Logical and ingenious, they are confident in their ideas and their ability to meet or exceed their goals. They tend to aim high with everything they attempt and are driven to be competent and original in all they do. They have a keen sense of what is possible and have a global perspective. INTJs are good strategic thinkers, looking beyond what is known and seeing the inter-relatedness of elements.

Critical and demanding of themselves, with incredibly high standards, INTJs are not deterred or intimidated by opposition. They have great powers of concentration, and are so determined to see their vision become a reality, they will work with tireless energy to turn out a flawless idea or product.

Potential Weaknesses

Because of their sometimes impossibly high standards, INTJs tend to be perfectionists. They are such complex people that their ideas are sometimes too complicated for others to understand. They have trouble communicating in more simple terms and can grow impatient with people who don't catch on quickly enough. They may not take the time to communicate appreciation or encouragement to those around them and can be harsh in their criticism. They need to learn to accept the feelings of those around them as valid and important, even if they don't "make sense."

Most interested in their ideas and plans for the future, INTJs can miss some of the important practical concerns or realities that need to be considered to make their plans really workable. Their unwillingness to share their thoughts with others before they are fully formed places them at risk for completing a project before they have noticed an essential error in fact.

As an INTJ, I am good at . . .

- Brainstorming and strategizing new ways of doing things
- Working alone for extended periods of time with great depth of focus
- Analyzing technical problems and using logic to understand them
- Understanding complex issues and difficult problems
- Taking on intellectual challenges
- Using creativity to develop ingenious and original systems

I need to watch my tendency to . . .

- Lose interest in projects after the creative problem solving is over
- Not invite outside involvement in my work
- Become single-minded in my efforts and miss other opportunities
- Be impatient and disrespectful of those I consider less competent
- Be unwilling to adapt to other environments or work styles
- Be rigid in my viewpoints, dismissing opposing ones without full consideration

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What I need in a career for it to be satisfying

1. The opportunity to work independently, thinking things through at great depth, and preparing fully before presenting my work
2. Creative and intellectual challenges that keep me stimulated and involved with my work
3. Evaluation and compensation that is based upon my perseverance and accomplishments, where I am respected by others in my field
4. The freedom to take a task and run with it, maintain control over its outcome, and use my judgment and creativity to complete it according to my own high standards of success
5. Projects that let me constantly increase my knowledge and competence and develop original solutions to new problems

Careers to consider

Scientist/Scientific Researcher	Manager	Astronomer
Computer Systems Analyst	Judge	News Analyst
Computer Programmer	News Writer	Design Engineer
Technician: Electrical/Electronic	Psychologist	Administrator
Environmental Planner	Psychiatrist	Architect
Teacher: University	Neurologist	Engineer
Investment/Business Analyst	Cardiologist	Writer/Editor
Biomedical Engineer	Pharmacologist	Artist
Attorney: Litigator/Commercial	Inventor	Designer
Management Consultant	Strategic Planner	

Recommendations for the job search

1. **Using my strengths, I excel when I:**
 - Develop and implement a creative job search plan
 - Anticipate future trends and communicate those predictions and how I might meet those needs
 - Create my own career opportunities - design a job to match my requirements
 - Am persistent in getting interviews
 - Impress interviewers with my confidence and credibility
2. **Avoiding my weaknesses, I need to:**
 - Pay close attention to the routine and less interesting facts
 - Be willing to be flexible when negotiating job offers
 - Generate a high energy level when pursuing opportunities
 - Put myself in my employer's shoes and communicate eagerness for the job
 - Be polite and friendly with everyone I meet in my search
 - Work on expanding my network and meeting new contacts